

Make Plans Now for the ARES 2010 Annual Meeting in Naples, Florida, April 14-17, 2010

Introduction to the Conference

The ARES Annual Meeting offers the chance to gain early exposure to cutting-edge research years in advance of when it may appear in professional practice and in textbooks. ARES also provides a forum for exploring the critical issues of applied real estate decision making. ARES meetings are distinguished by a collegial, inclusive environment in which the only selling that occurs is that of ideas. ARES publishes five peer-reviewed journals, and there is an opportunity to meet the editors.

In addition, the “education track” is now in its third year at the Annual Meeting. The education track includes nine panel and paper sessions over four days, designed for college, university and industry educators who wish to advance their knowledge and skills in the areas of real estate related education, curriculum, technology, data bases, and case studies.

Finally, a practitioner-oriented all-day advanced seminar on the first day of the conference will be co-sponsored by the CCIM Institute, the Appraisal Institute (AI), and ARES, to address key issues facing industry decision makers and educators. The seminar attracts many industry leaders throughout North America.

Join the Thought Leaders

The ARES annual meeting brings together academic and professional real estate thought leaders from throughout the world.

The meeting provides a supportive forum for presenting new research, discussing current issues, and learning about new trends across the following broad spectrum of real estate related topics.

- Appraisal/Valuation
- Market Analysis
- Real Estate Investment/Portfolio Management
- Real Estate Education
- Urban Growth and Decline
- Globalization’s Impact on Demand
- International Real Estate Investment
- Brokerage/Agency
- Hospitality/Special Use Property
- Government Policy/Regulation
- Environmental Contamination
- Eminent Domain
- Diversification Analysis
- Housing/Senior Housing
- REITs
- International Portfolio Strategy
- Spatial Analysis/GIS
- Brownfields Development
- Apartment Property Analysis
- Office Property Analysis
- Industrial Property Analysis
- Retail Property Analysis
- Mortgage Markets
- Real Estate Cycles
- Real Estate Capital Markets
- Risk Management
- Corporate Real Estate
- Mixed Use Property Analysis
- Green/Sustainable Development
- Investment Strategies

- The Efficiency of Real Estate Markets
- Real Estate Finance
- Securitized Real Estate
- Real Estate Financial Engineering`
- Real Estate Curriculum/Courses
- Case Studies
- Asset/Property Management
- Global Accounting Standards
- Market-to-Market Requirements
- Foreclosure/Short Sales
- Teaching Methodology/Skills

Meeting Schedule

TIME	APRIL 13 TUESDAY	APRIL 14 WEDNESDAY	APRIL 15 THURSDAY	APRIL 16 FRIDAY	APRIL 17 SATURDAY
8:00AM - 10:00AM		CCIM/AI/ARES Seminar ARES Board of Directors Meeting REGISTRATION	Paper/Panel Sessions REGISTRATION	Paper/Panel Sessions REGISTRATION	Paper/Panel Sessions
10:00 - NOON		CCIM/AI/ARES Seminar REGISTRATION	Paper/Panel Sessions REGISTRATION	Paper/Panel Sessions REGISTRATION	Paper/Panel Sessions
NOON - 1:30PM		REGISTRATION	ARES Awards Luncheon REGISTRATION	James R. Webb Foundation. Board of Directors Luncheon	Adjourn
1:30 - 3:30PM		CCIM/AI/ARES Seminar Center Directors Meeting Doctoral Seminar	Paper/Panel Sessions REGISTRATION	Paper/Panel Sessions	
3:30 - 5:30PM		CCIM/AI/ARES Seminar Doctoral Seminar REGISTRATION	General Membership Meeting REGISTRATION	Paper/Panel Sessions	
6:00 - 8:00PM	REGISTRATION Board of Directors Reception	Welcome Reception Doctoral Reception	President's Reception	ARES 26th Annual Gala Reception	

Paper Submission

You can look over details on the ARES conference by clicking on this link: www.aresnet.org/conference

You can submit your abstract, complete paper, or panel idea online directly to Roby Simons at ARES2010@csuohio.edu.

As a last resort, we can accept your abstract submission by FAX at 216.687.9342, while your conference registration should be faxed to Diane Quarles at 864-656-3748.

Registration and participation forms are posted at the ARES website at <http://www.aresnet.org/conferences/index.phtml>

Participation in the 26th ARES Annual Meeting

- Present a Research Paper
- Participate in a Panel Discussion
- Organize and Chair a Panel

- Chair a Paper Session
- Be a Discussant

Sponsors/Manuscript Prize Awards

- The Appraisal Institute – Real Estate Valuation
- Center for the Study of Real Estate Brokerage/Agency at Cleveland State University – Real Estate Brokerage/Agency
- CoStar – Sustainable Real Estate
- Homer Hoyt Advanced Studies Institute – “Thinking Out of the Box” (any category)
- International Council of Shopping Centers (ICSC) – Retail Real Estate
- The James R. Webb ARES Foundation – Best Research Paper presented by Practicing Real Estate Professional, and Real Estate Cycles
- LaSalle Investment Management – International Real Estate Investment/Portfolio Management
- The Lucas Institute for Real Estate Development and Finance at Florida Gulf Coast University – Housing
- National Multi-Housing Council (NMHC) – Apartments
- National Association of Industrial and Office Properties Foundation (NAIOP) – Industrial Real Estate, Office Buildings/Parks, and Mixed Use Properties (three awards)
- National Association of Real Estate Investment Trusts (NAREIT) – Real Estate Investment Trusts (REITs)
- National Investment Center for the Seniors Housing & Care Industry (NIC) – Senior Housing
- Real Capital Analytics – Real Estate Finance
- RREEF/Deutsche Bank – Real Estate Investment/Portfolio Management
- Sponsored by Dearborn Financial Publishing and The Real Estate Education Association – Real Estate Education
- Sponsored by Torto Wheaton Research – Real Estate Market Analysis
- Sponsored by CBRE Econometric Advisors – International Real Estate Investment/Portfolio Management

For more information contact Roby Simons:

Dr. Roby Simons
 Levin College of Urban Affairs
 Cleveland State University
 2121 Euclid Avenue
 Cleveland OH 44115 USA
 CSU fax 216 687 9342
 CSU tel 216 687 5258
ARES2010@csuohio.edu